India's Largest PSCC Pole Manufacturer



Manchukonda Prakasham Industries India (P) Ltd.

www.manchukonda.com

Manchukonda Prakasham Industries: A Snapshot

Establishment:	1971
> Ownership:	Closely Held Private Limited Company
Financials:	Debt Free; Profit Making; Turnover – overRs. 300
	Crores
Market Leadership:	No 1 in South Asia in PSCC Pole Business
Employee Base:	Over 600
HQ Address:	Hyderabad, INDIA
No Of Plants:	5 Plants Across All Over INDIA
Plant Capacity:	2.0 Million Poles Annual Capacity
End Customers:	Major State Electricity Boards in INDIA
Certifications:	ISO 9001
> Award:	Pearls Of Andhra Pradesh in 1994



About Us

Manchukonda Prakasham Industries India Private Limited is largest manufacturers of Prestressed Cement Concrete (PSCC) flat poles in India.

Manchukonda poles are extensively used in electrification projects, mostly rural, commissioned by major power distribution companies such as state run Electricity Boards all over India.



Company Facts

>Establishment: >Ownership: ≻Market **Employee Base:** >HO Address: >No of Plants: >Plant Capacity: > Plant 1, Tirupati (AP): ➢ Plant 2, Bibinagar (TS): ➢Plant 3, Chopan (UP): ➢Plant 4, Sholapur (MH): > Plant 5, Bhopal (MP): **End Customers:** >Intermediary Customers: \succ Certifications: > Award:

> Website:

1971

Closely Held Private Limited Company Leadership: No 1 in India in PSCC Pole Business **Over 600** Hyderabad, India 5 Plants across all over India More than 2.0 Million Poles Annual Capacity Year of Establishment, 1995 Year of Establishment, 1999 Year of Establishment, 2005 Year of Establishment, 2008 Year of establishment, 2012 **Major State Electricity Boards in INDIA** Major T & D Contractors **ISO 9001** First Best SSI Entrepreneur in AP, INDIA (For The Year 2003-04) www.manchukonda.com



Leadership



- Business Leadership:
- > Experience:
- > Management :
- > Team :

Mr. Manchukonda Prakasham

Over 30 Years in PSCC business

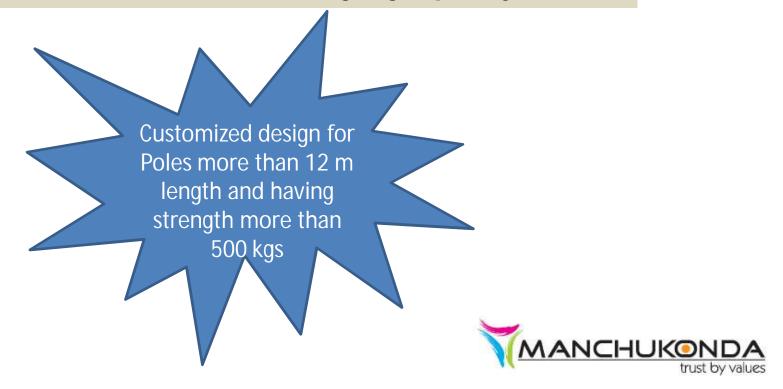
Visionary Leadership

Professional Team



PSCC Flat Pole: Product Range

 Poles manufactured as per REC specifications
Pole Sizes Range from 8 M to 11 M in Length and 140 Kgs to 400 Kgs in Strength.
Poles Tested for ensuring high quality



Clients

Government



Clients

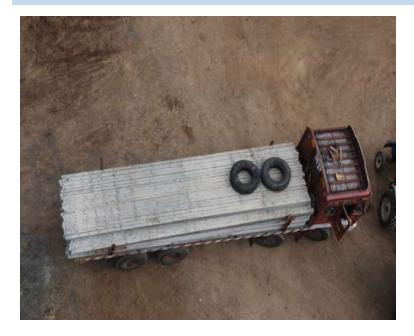
Corporate:



trust by values

Manchukonda supplied Poles to 'HUDHUD' Cyclone Affected Areas in AP

Manchukonda Prakasham Industries played a stellar role in supplying thousands of poles for restoring distribution power Infrastructure in coastal Andhra Pradesh affected by HUDHUD cyclone. The company proved its mettle as a credible supplier of poles in LARGE QUANTITY (43,500 poles) in SHORTEST POSSIBLE TIME (13 days).









Why Manchukonda is the Most Preferred Vendor for Clients?

Company that creates business value consistently thereby winning the customer trust

A major PSCC-Poles-Player in India's rural power distribution sector

Countrywide player with largest production & delivery infrastructure

> Industry's best-run-company driven by customercentric processes

> A technology innovator in business operations

> Undisputed industry leader with highest production capacity

> A market performer with highest line-length of flat poles

Company that employs its self-managed logistics for assured deliveries

Company that delivers highest quality products all the time

>The most reliable supplier for large deliveries in short time







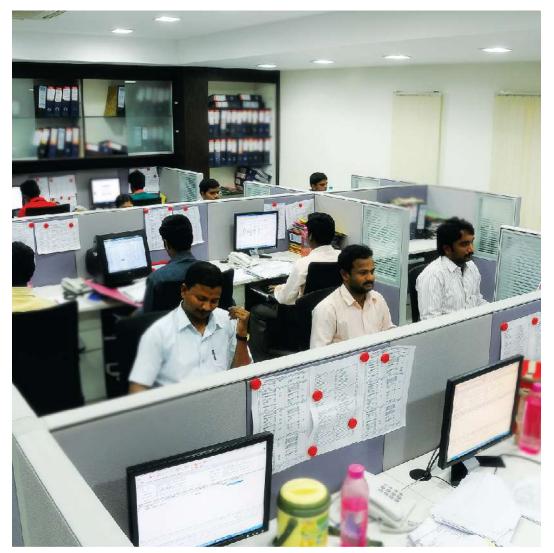
Manchukonda Prakasham Industries Believes in enabling its clients realize the immense business benefits every time it transacts with them, thereby winning their business trust constantly.





Manchukonda Prakasham Industries has established five production facilities across India – Tirupati (Andhra Pradesh), Bibinagar (Telangana), Chopan (Uttar Pradesh) , Sholapur(Maharashtra) and Bhopal (Madhya Pradesh)





Manchukonda Prakasham Industries has put in place advanced enterprise business management system to automate and manage all its customer-centric processes to serve its clients better.





Manchukonda Prakasham Industries believes in investing heavily in automating various manufacturing operations with the state-of-the-art plant and machinery.





Manchukonda Prakasham Industries has the highest production capacity to manufacture PSCC poles in India above 1.5 million poles per annum.





With more than 6 million poles installed all over India during the past several years, Manchukonda Prakasham Industries has highest line length of power distribution network in India.





Manchukonda Prakasham Industries is the most preferred vendor among the top notch clients such as major State Electricity Boards and prime contractors in the power distribution sector.





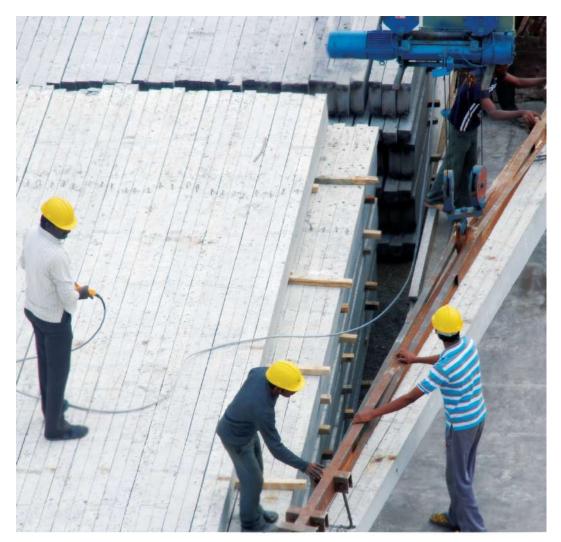
Manchukonda Prakasham Industries runs a fleet of trucks to deliver PSCC poles promptly even at remote locations to help their clients complete their projects on time.





Manchukonda Prakasham Industries has put in place a rigorous quality standards and norms for various business processes such as manufacturing, testing, stocking and transportation.





Manchukonda Prakasham Industries has the capability to supply several thousands of poles at one stroke without any production or logistics constraints.





Manchukonda Prakasham Industries always holds a long term view of their businesses while delivering business values to its clients and managing the business relationships.





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